



**HOTELS & LODGES (T) LTD.**

Arusha, October 31<sup>st</sup> 2006

TO: ALL TATO MEMBERS

**RE: RENOVATION OF HOTELS & LODGES PROPERTIES.**

Firstly I would like to introduce myself as the newly appointed Group General Manager for Hotels & Lodges. I apologise that I have not been round to formally introduce myself to you as yet, this is mainly due to the fact that there was a great need to focus immediately on the operational side of all our properties to ensure that we do get our operations right.

All our Hotels and Lodges have had a big upgrading in the F & B division and we have now put in hot and cold buffet units. We have also put in Cappuccino and Espresso machines in order to enhance the beverage service as well.

Likewise we have refurbished the baths in all our properties.

These are visual improvements proceeding long awaited renovations to our properties namely Lake Manyara Hotel, Ngorongoro Wildlife Lodge, Seronera Wildlife Lodge and Lobo Wildlife Lodge, it is our intention to start from January 2007 and will be ongoing through out the year 2007. All bedroom renovations will be done by taking a certain amount of rooms off the market but will be selling the remaining ones. The public areas will also be done starting after the peak season.

Whilst Hotels and Lodges will take the utmost precautions to ensure that the inconvenience to our Guests is nil or minimal, Hotels & Lodges will not take responsibility for any inconvenience caused to guests or consider any refunds or pay any amount for this reason. It will be the responsibility of the Tour Operator or Travel agent to inform their clients of the ongoing renovations.

We are enclosing a duplicate of this letter which we would like you sign accepting the above conditions on the renovations. Please return a copy of this letter duly signed and stamped by the authorized signatory of your company you for our records before we collect any advance payments in order to avoid any misunderstandings.

Thanking you in advance for your kind co-operation and business relationship.

Yours Sincerely,  
For Hotels & Lodges (T) Ltd.

Andrew. G. Muir  
Group General Manager

I, .....the authorized signatory of ..... is fully aware of the above fact of renovation and hereby accept the above conditions.

Signature.

Company Seal